

Vacation Rentals management since 2010...

AIA - An Island Apart was founded in 2010, in order to provide professional property management services for Vacations Rentals (Alojamento Local) in Madeira Island and Porto Santo. In 11 years of existence, AIA has become a reference in the regional market, considered the largest company of the sector in Madeira Island, profiled in the list of Top 500 biggest regional companies.

Our core-business is centred in two areas: attraction of properties for investment in medium/short term rental in the Vacations Rentals regime; legalisation and management of properties for Vacations Rentals.

With a strong technological component, AIA distributes all the properties in the biggest worldwide reference channels (e.g. airbn'b, booking, etc...), being the first portuguese company of property management for Vacations Rentals with all its portfolio available in the Agência Abreu's offer, the biggest travel organization operating in the portuguese market.

To boost our clients' investments, we have the most recent booking optimisation and management tools, permanently connected to more than 50+ online booking portals, where millions of users browse through when looking for their next holiday destination.

To all this range, we also add our presence in most of the Meta Search Sites that aggregate the best travel and accommodation options for any destination of your choice, as well as in several OTA's (Online Travel Agencies) that extend the range of disclosure and promotion of their properties.



an
island
apart
vacation
rentals



Rural Tourism



Apartaments



Villas



Houses

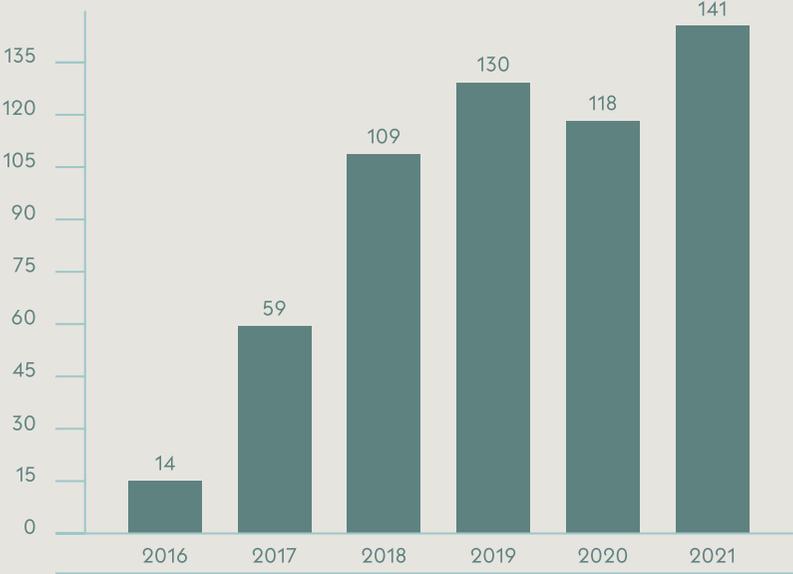
A decade of experience and consecutive growth...

Since 2010, the overall numbers of our company demonstrate all the efforts made for growth in all quadrants. In the last five years we have increased by 10 times the number of properties, something that was reflected in bookings numbers, that had a growth of 700%. Still on bookings, since 2016 the average length of days per stay has increased by 35%, which translates into over 65K overnight stays.

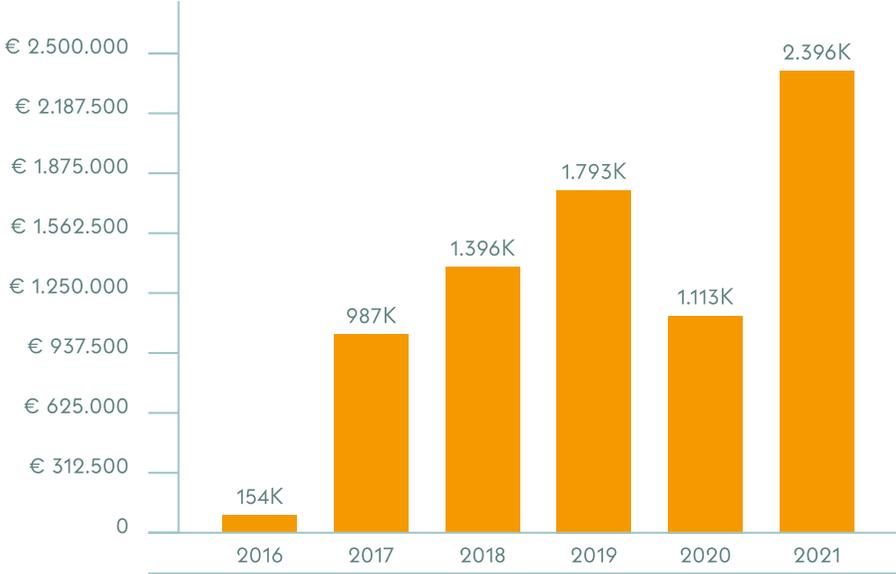
After 2020, a year in which the sector was tremendously shaken by the pandemic, our company reacted immediately to enter the economic recovery at the very beginning of 2021. This strategy and the rapid response brought good indicators, with a turnover of 2.5M Euros forecast at the end of this year.

This sustained growth and the emergence of new tourist markets in the region brings new challenges and opportunities, with the need to introduce diverse options in our catalogue of properties.

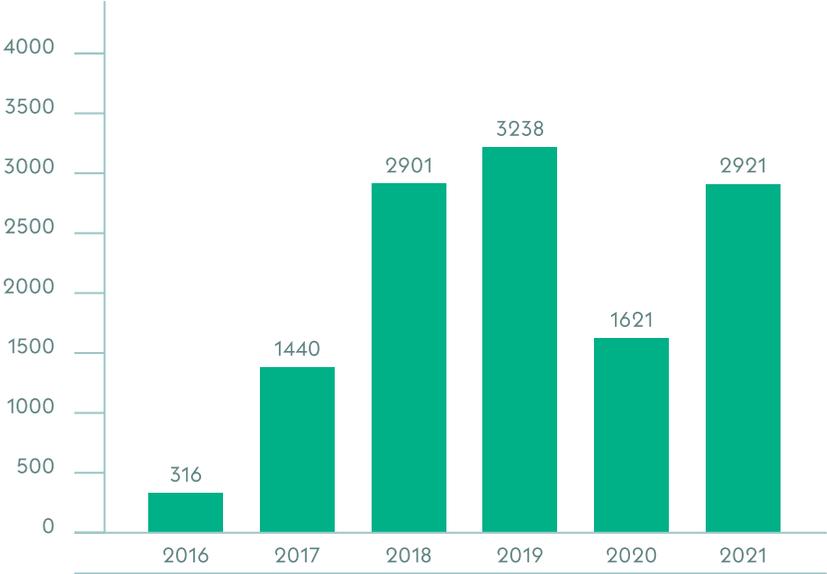
NUMBER OF VACATION RENTAL PROPERTIES



ECONOMIC GROWTH



NUMBER OF BOOKINGS (50+ online channels)



NUMBER OF OVERNIGHTS (past 5 years)





**Still have questions?
Let's talk...**

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**let's host
together**



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